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North Royalton, Ohio 44133
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Aaron P. Durbin

Objective

To obtain a position that utilizes my knowledge of the financial industry and will allow me to assist in growing the business and furthering my career beyond the retail division of banking.

Experience

2009-Present Charter One Bank North Ridgeville, OH

Branch Manager / Officer

- Strengthened Oberlin's team to exceed goals for the first time in the office's 5 year history.
- Lead region in cross-sell with an overall branch rank of 3.03.
- Contributed to the 92% customer satisfaction score of the office.
- Managed a deposit base of \$21 million.

2006-2009 Fifth Third Bank/Securities Columbus, OH

Licensed Personal Banker / Investment Representative

- Grew core deposit by 25% or \$6 million YOY 2008-2009.
- Established and managed Book of Business of \$8 million.
- Presented and set up employee accounts for the Central Ohio affiliate.
- Coached staff to maximize cross-sell opportunities

2004-2006 US Bank/US Bancorp Strongsville, OH

Co-Manager / Financial Specialist

- Brought sales focus to the forefront with the Strongsville In-Store Office.
- Monitored monthly audit procedures within the branch.
- Strengthened sales performance of office by development of employees.
- Attained Pinnacle status with a once struggling branch.

Education

2010-Present Baldwin-Wallace College Berea, OH

- Currently studying towards an MBA in International Management.
- Current GPA: 4.0

2001-2003 Kent State University Kent, OH

- *Degree: Bachelor of Business Administration*
- Major: Finance, Minor: Psychology
- Organizations: Financial Management Association (Membership Coordinator)
Sigma Chi Fraternity

1999-2001 Lorain County Community College Elyria, OH

- *Degree: Transferred*
- Focus: Business
- Associations: Student Government (Financial Secretary)

Community

- 2007-2010 Treasurer of Advance Conference of the Christian Church in Ohio
- 2004-2006 Asst. Treasurer of North Eaton Christian Church

References:

Londa Blaine

440.748.2686

Secretary, North Eaton Christian Church
Yrs. Known: 20+

Mary Scott

440.452.4702

District Manager, US Bank
Yrs. Known: 10+

Jennifer Stoddart

614.433.0343

Admin. Asst., Christian Church in Ohio
Yrs. Known: 10+